



### About us

**M2P** is a global management consulting firm that transforms businesses by accelerating growth through an integrated offering of professional services, technology services, and innovative ventures.

We deliver projects for our clients around the world with a focus on Travel, Transportation and Logistics. With our holistic approach and view on processes, combined with innovative ideas and industry expertise, we deliver solutions and approaches throughout the entire project lifecycle.

For our office in Frankfurt am Main, we are looking for motivated, talented individuals who would like to join our team as a

## Senior Manager Business Analytics and Operations Performance (f/m/d)

### About you

- You hold a degree in economics, engineering, informatics or other relevant degree
- Your passion is digitalization, operational excellence, aviation and/or process optimization
- You have several years of relevant professional experience, at least 6 years of experience in consulting and profound leadership experience
- You love to manage and develop team members
- You have profound experience in management of projects, sales and data analytics
- You love challenges, managing multiple projects simultaneously, and have strong analytical and problem-solving skills
- You enjoy developing internal topics and offerings, taking a proactive approach and identifying market potential independently
- You are an excellent communicator and a self-motivated team player who is passionate about representing the company as a brand ambassador
- You are pragmatic and open-minded towards new technologies and approaches
- You know German and English, both fluent in speaking and writing

We are looking forward to your application:

Via e-Mail: [careers@m2p.net](mailto:careers@m2p.net)

Via homepage: [Homepage Application Form](#)



## Your mission

Support our team in Frankfurt and work on exciting projects within the travel, transport and logistics industry:

- Represent M2P with excellent professional, communication and social skills
- Develop people, manage multiple projects and actively support the leadership team with sales activities
- Supporting partners in developing key accounts, generating follow-up projects and winning new clients
- Strive for successful project delivery and client satisfaction and proactively report on project progress
- Build a strong relationship with the client organization
- Lead a team in processing and analyzing data and drive transformation and digitization for our clients
- Execute workshops with our clients to understand their needs
- Be performance manager for the assigned colleagues, develop them individually according to respective business goals and performance and inspire as a role model

## What you can expect

As a Senior Manager (f/m/d) at M2P you will advise international key players in the industry with respect to the strategic direction of business process optimization and the subsequent implementation. With an affinity for sales and distribution you take responsibility for the project management and together with your team you will plan the details of the successful execution of the chosen strategy.

Be part of a great team that is passionate about the travel, transport and logistics industry. M2P offers a dynamic atmosphere, collegial culture, and partner-track careers. We do not only provide the opportunity to work on leading edge initiatives with our clients, but the opportunity to contribute to and steer the development of our firm. With M2P, professionals expand on their existing knowledge, skills, and experience no matter where they are in their career.

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